

Tender Publication Notice
REBUILD KERALA INITIATIVE (RKI)
Invitation to submit an Expression of Interest (Prequalification Stage)
For Consultancy Services for Institutional Governance Reform and
Business Planning for Kerala Water Authority (KWA)

Country	INDIA
Sector	Water supply
Submission deadline	23 May 2022
Language in which the Application is to be prepared and submitted	English
Project Title and Number	Accompanying Measures Grant: BMZ202070183
Tenderer (Project Executing Agency)	Rebuild Kerala Initiative (RKI) Planning & Economic Affairs Department, Government of Kerala, 1A, CALSAR Heather Tower, Punnen Road, Thiruvananthapuram. Ph.0471 2332744/ 2333744 email: rkisecretariat@gmail.com , rkisecretariat@kerala.gov.in website: www.rebuild.kerala.gov.in
KfW's procurement number of the contract to be procured (i.e. the BMZ number and the KfW procurement tool number)	BMZ202070183/KFW508055
Project Description	<p>KfW has supported the State of Kerala through Accompanying Measure ("AM") Grant. In line with the focal area of German Development Cooperation "Sustainable Urban Development". The AM shall primarily provide TA support selected measures in the areas of urban development/planning, water supply/sanitation and disaster risk financing. The AM grant includes a component for institutional reform and capacity development of the Kerala Water Authority (KWA). KWA is responsible for the design, construction, execution, operation and maintenance of most of the water supply schemes and also for the collection and disposal of the wastewater in the State of Kerala.</p> <p>The Services solicited comprise of Consultancy Services for institutional governance reform and business planning for capacity development of the Kerala Water Authority (KWA).</p>
Requested consulting services	<p>The services for the contract to be tendered under this tender process encompass:</p> <ol style="list-style-type: none"> i. development of an Enterprise Resource Planning (ERP) Dashboard which will give KWA management real-time decision making control, compilation and using existing operational and financial data to operationalize the ERP dashboard;

	<ul style="list-style-type: none"> ii. preparation of business plans for KWA at the corporate level (KWA Head Office) and area-based operations; iii. development of bespoke financial models for water supply and wastewater to help identify priority projects; iv. Provide hand holding and comprehensive training to the staff of KWA. <p>18 calendar months anticipated for the provision of the services</p>
Joint Venture	Joint venture of up to 3 firms permitted
Minimum Financial Requirements	<p>Applicants should have</p> <p>(1) Turnover Average annual turnover of at least 2 (Two) million EUR (or other currency equivalent) for fees for providing similar advisory or consultancy services over the last three (3) financial years (2020, 2019, 2018). In case of JV, the aggregated turnover of the JV members will be considered. The Lead Consultant shall however cover not less than 50% of the required average minimum turnover. Balance Sheets and Profit & Loss Statements for the last three financial years shall be provided by the Lead consultant and each member of the envisaged JV (if any).</p> <p>(2) Liquidity The Applicant has a Current Ratio (Current Assets divided by Current Liabilities) larger than one (>1) on average for the last (3) financial years (2020, 2019, 2018). In the case of a JV, this requirement shall apply to the Lead Consultant only.</p>
Requirements of Prequalification Process	<p>Applicants should have expertise and experience in the following areas:</p> <ul style="list-style-type: none"> i. Experience in leading minimum 5 number of similar water projects relating to business planning and financial modelling experience, working on water projects with responsibility for engineering designs and operational improvements etc in development partner funded projects in India requiring familiarity with water utility operations and efficiency improvement programs (NRW) and familiarity with Kerala state legal systems and laws. ii. Availability of key experts with Relevant project experience in water sector reforms, CRVA and development of ERP and Capacity Building.
Applicable KfW guidelines	This Prequalification for Consulting Services will be guided by the latest version of KfW's "Guidelines for the Procurement of Consulting Services, Works, Plant, Goods and Non-Consulting Services in Financial Cooperation with Partner Countries" (January 2021 Update / available at www.kfw-entwicklungsbank.de) (the "Guidelines").

Qualification Criteria (Technical)	<ol style="list-style-type: none"> 1. 1. Availability of 5 Project references for proven experience of successfully completing 5 similar assignments involving the six tasks listed at para 1.6.a of SP for water supply parastatals preferably funded by Bilateral and Multilateral Development Institutions. Experience in parastatals like electricity, telecom etc. will not be considered. 2. 2. Experience with working-conditions in India and/or other countries in South Asia. 3. 3. Qualitative assessment of the Applicant's available Expertise Human Resource Capacity. 4. 4. Quantitative assessment of the Applicant's Human Resource Capacity. 5. 5. Concise nature of the application and its relevance to the project.
Further information	<p>For further detailed information (in English) on the requirements of the pre-qualification process, documents to be submitted, detailed scoring criteria. guidance for accessing the portal and submission of application etc. are available at e-procurement portal: https://etenders.kerala.gov.in</p>

Thiruvananthapuram
Dated: 08 April, 2022

(Sd/-)
Chief Executive Officer
Rebuild Kerala Initiative (RKI)
Planning & Economic Affairs Department
Government of Kerala